

# MODERN WORK MANAGED SERVICE

AFFORDABLE EXPERT RESOURCES TO SUPPORT YOUR DIGITAL EVOLUTION

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A well thought out Digital Strategy that aligns to your companies vision is essential to support business growth. As technology evolves so should your business, that's why Dynamics Fanatics have developed a managed service to give you priority access to professional service expertise to sensibly advise on, deliver and embed your evolving Digital Strategy whilst spreading the cost of lumpy project implementation fees.

#### WHY CUSTOMERS USE OUR MODERN WORK MANAGED SERVICE

As a client of Dynamics Fanatics one of our Technical Consultants will work with you to agree your Digital Strategy. We will then estimate the man hours required to deliver it over the next 12 months and align the right managed service plan to fit your agreed programme of work.

- Flexible solution to quickly implement change, book training and make continual improvements to your digital capabilities and security.
- Expert product and technical advice to support IT managers and increase in-house expertise.
- Minimise upfront project costs with phased implementations delivered through a managed service.
- · Spreads all professional services costs monthly.
- Free project management (usually 10% of adhoc project fee).

### RAPID RESPONSE TO DIGITAL CHANGE TO ENHANCE YOUR MODERN WORKPLACE

- Choose when service time is allocated.
   Consume hours upfront or spread tasks and projects throughout the year.
- Adapt and deliver your evolving Digital Strategy.
- Increase user skills by scheduling training sessions.

EXPERT HELP TO FLEXIBLY DEVELOP, DELIVER AND EMBED YOUR DIGITAL STRATEGY.

#### TRUSTED MICROSOFT ADVISOR

- Professional Services from a 6x Microsoft Gold Partner and Microsoft Worldwide Partner of the Year.
- Modern workplace experts who understand your business and processes.
- Regular Digital Strategy reviews and technology updates.

KEEPING YOU UP TO DATE WITH TECHNOLOGICAL CHANGE.

#### PRIORITY ACCESS TO RESOURCES

- Commercial Director for advice.
- Technical Consultant that owns your Digital Strategy.
- Account Manager to support your business day to day.
- · Priority resourcing.

A DEDICATED TEAM AT YOUR FINGERTIPS TO SUPPORT YOUR DIGITAL EVOLUTION AND REINVENTION.

# DYNAMICS FANATICS' MANAGED SERVICE HELPS ORGANISATIONS DIGITALLY TRANSFORM

- Numerous reference sites and case studies.
- Help at every step to achieve your vision and hit your business goals.
- Help to leverage connected Microsoft Business
   Applications including Sharepoint, PowerBI,
   PowerApps and Dynamics 365
   Business Central.
- Increase user engagement and adoption rates.
- Unify your people, data and business processes.

#### **OUR PROMISE TO YOU**

Informed, plain-speaking guidance and expert product knowledge that will enable your business to gain the best value from technology.

# AN OFFER TO GET YOU STARTED

- Receive free Microsoft training hours when you subscribe to our Gold and Platinum Managed Service plans.
- Use additional trainign hours to extend the Microsoft skills and knowledge throughout your business.



## **SUBSCRIPTION OPTIONS**

MANAGED SERVICE BRONZE PLAN	1-3 users, 1 superuser	£275 + VAT per month	
MANAGED SERVICE SILVER PLAN	1-10 users, 2 superusers	£475 + VAT per month	
MANAGED SERVICE GOLD PLAN	10-20 users, 4 superusers	£775 + VAT per month (1hr free training per month)	

#### MANAGED SERVICE OUTCOMES

- Technology is an enabler of change. Use your managed service subscription to phase your tasks and projects that will increase productivity, operationally efficiency and keep you cutting edge in your marketplace.
- · Trusted guidance to help you focus on the right areas and keep on track toward your vision.

#### WHY DYNAMICS FANATICS?

Dynamics Fanatics help SME businesses build, evolve and delier their Digital Strategy. With more than 25 years of experience, we have been around the block so are well placed to advise you. We'll help you maximise the opportunity that technology can bring to your unique business.

# WHAT PROFESSIONAL SERVICES ARE INCLUDED?

ENGAGEMENT ACTIVITY	TRAINING	GENERAL CONSULTANCY
Adoption & Change Management	User/Group	General Project Implementation
Communication Planning	New Feature	Project Management
	Train the Trainer	Proof of Concept
	All MS Applications	Data Migrations
	Bespoke Workshop	Adhoc Installations (PC Builds/deployments etc)
	Remote/Onsite	3 <sup>rd</sup> Party Sys Admin (patching etc)
		Data Cleansing
	2	Holiday/Illness Cover
MS BUSINESS APPLICATIONS	SECURITY	BACKUP & DR
harepoint Scoping, Customisations, Data Migration	Cyber Security	Disaster Recovery Planning
0365 Business Central, Implementation, Improve, Extend	M365 Security & Compliance Configuration	Backup Recovery
orms/Forms Pro Questionnaire/Survey Building	O365/M365 Security Assessment	
PTIMISATION/AUTOMATION/PRODUCTIVITY	BUSINESS ANALYSIS	STRATEGY
icense Reviews	Solution Design	IT Director/CTO/CIO/CDO Services
Cloud Performance	Requirement Scoping & Write Up	Technical Consultancy
system Health Checks	Investigation & Research	Technical Audits
system Integration	Upgrade Readiness	
Process Mapping (Customer Journey's etc)	Employee Interviews	
On-Premise Migrations to the Cloud (3 <sup>rd</sup> party & Azure)		
PowerApps/Power Platform Development, Testing, Customisations		
Power Automate (Flow), Workflow Creation/Review		
Process Improvement/Digitalisation		
MANAGEMENT INFORMATION (MI) / REPORTING	COMMUNICATION & COLLABORATION	SUPPORT
owerBI Scoping, Live Data/API Analysis	MS Teams Governance	Escalation to site
	M365 Business Voice/Teams Calling Implementation	
	How do you want your business to communicate and collaborate workshop	
	How are you currently working assessment	



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